Team Côte d’Azur assists you in:

- Connecting to the business ecosystem
- Finding the best site for your business
- Recruiting your teams
- Accessing public incentives
- Channeling your communication

CÔTE D’AZUR: WHERE HEALTHTECH WILL CHANGE YOUR LIFE

NICE, ÉCO-VALLÉE, SOPHIA ANTIPOLIS, CANNES, GRASSE

Free, personalized, and confidential expertise

Contact: Patricia Lay, Head of Life Sciences & Cosmetics Projects
p.lay@teamcotedazur.fr

Team Côte d’Azur,
400, Promenade des Anglais, BP 3185, 06204 Nice Cedex 3
Tel: +33 4 92 17 51 51 - info@teamcotedazur.fr

A joint initiative
The Côte d'Azur hosts 263 companies in HealthTech, 30 research laboratories with more than 100 research units. It is the 2nd French Region for Clinical Trials and the 2nd French research area in life sciences.

3 AREAS OF EXPERTISE:
- THERAPEUTIC TARGETING
- MEDICAL DEVICES
- DIGITAL HEALTH

R&D HEALTH SCIENCES
PROJECT SUPPORT
- SECURED COMMUNICATING SOLUTIONS

ACADEMIC RESEARCH INSTITUTIONS
- IPMC
- SATT SE

RESEARCH AND DEVELOPMENT CENTERS
- CIU SANTE
- DIGITAL HEALTH LIVING LAB
- ICP
- CAL
- FACE AND NECK INSTITUTE
- ROSSETTI CENTER OF HEALTH SCIENCE
- SAINT FRANÇOIS CITY
- FRANCE SILVER ECO

R&D HEALTH SCIENCES PROJECT SUPPORT
- INNOVATION AND PROSPECTIVE IN HEALTH
- EUROBIOMED CLUSTER

ACADEMIC RESEARCH INSTITUTIONS
- IRCAN
- C3M
- IBV

WELCOME TO THE HEALTHTECH TERRITORY
ACCELERATE R&D EFFICIENCY IN A TECH DRIVEN ECOSYSTEM

JOIN AN IDEAL LOCATION TO CONDUCT CLINICAL STUDIES

ACADEMIC RESEARCH INSTITUTIONS
- IPMC: Institute of Molecular and Cellular Pharmacology
- IRCAN: Institute for Research on Cancer and Aging
- C3M: Mediterranean Center of Molecular Medicine
- INRIA: National Institute for Computer Science and Control
- IBV: The Institute of Biology Valrose
- SATT SUD EST: Accelerator of Technology Transfer

RESEARCH AND DEVELOPMENT CENTERS
- CIU SANTE: Center of Innovation and Applied Health Sciences
- DIGITAL HEALTH LIVING LAB: 27 Delvalle
- ICP: Claude Pompidou Institute
- CAL: Antoine Lacassagne Center
- FACE AND NECK INSTITUTE
- ROSSETTI CENTER OF HEALTH SCIENCES
- SAINT FRANÇOIS CITY
- CSTB: Scientific and Technical Building Center
- FRANCE SILVER ECO: National Center of Health Sciences Reference

R&D HEALTH SCIENCES PROJECT SUPPORT
- INNOVATION & PROSPECTIVE IN HEALTH CLUSTER
- SECURED COMMUNICATING SOLUTION: IoT world renowned cluster
- EUROBIOMED: largest biotech cluster in the French region

THE CÔTE D’AZUR AIMS FOR EXCELLENCE with positive synergy from both private and public sectors, technology transfer acceleration companies, magnets for competitive development, and incubators. These partnerships are the engine that drives company growth.

AWARDED WITH THE IDEX LABEL (Initiatives of Excellence), the University of Côte d’Azur has the financial resources (58M€/year for 4 years) and the academic infrastructure to conduct high-level research.

France conducts 10% of clinical studies in the world

2ND FRENCH REGION FOR CLINICAL TRIALS: THE ALPES-MARITIMES DEPARTMENT
- High quality of infrastructure in place
- Rigorous procedures
- High recruiting potential

1/5TH OF CLINICAL STUDIES conducted in France are conducted in the Alpes-Maritimes Department, good for 2nd place in France*

多数 DENSE MEDICAL NETWORK
2ND FRENCH REGION FOR CLINICAL TRIALS
2ND FRENCH RESEARCH AREA IN LIFE SCIENCES
6,000 academic researchers, 400 life science companies

A DYNAMIC LOCAL ECOSYSTEM
3 AREAS OF EXPERTISE SUCCESSFUL LEADERS, STARTUPS & SPIN OFFS
Medical devices E-health Therapeutic targeting

*Sources: LEEM and CHU Nice

Source: UNSA
“Not only are there a large number of 3D specialists in Sophia Antipolis, but it is also very easy to attract the world’s top professionals.”

Gérard Milhiet
Co-Founder and Chief Operating Officer
MEDIAN TECHNOLOGIES

“High quality of life, pleasant climate, international environment, the airport, highly skilled labour: the Côte d’Azur is a fantastic place.”

Bo Hilligsoe
CEO LUNDBECK

FAST GROWTH TOWARDS THE FUTURE: the companies that are settling in the region today will be tomorrow’s market leaders.

THE TRANSFER OF RESEARCH RESULTS HAS CREATED SPIN-OFF COMPANIES SUCH AS:

- **TxCell (INSERM)**: specialising in cellular immunotherapies for treating inflammatory diseases.

THESE START-UPS FOSTER AND ADVANCE A BUSINESS ENVIRONMENT THAT BOASTS HEAVYWEIGHTS SUCH AS:

- **Lundbeck**, the Danish leader in central nervous system treatments,
- **Galderma**, which built the world’s largest dermatology R&D center (500 people) in Sophia Antipolis,
- **Virbac**, the world’s 8th largest animal health company,
- **Laboratoires Genévrier**, a specialist in rheumatology, gynaecology and dermatology with the 1st European center for cell culture therapy,
- **Iris Pharma**, a Contract Research Organisation (CRO) specialising in preclinical and clinical ophthalmic research.
START-UP EASILY WITH OUR SOFT-LANDING SOLUTIONS

- 27 Delvalle
  #Digital health #Medtech #Living lab #Experimentation
  #Co-working @ Nice
- Business Pôle
  #ICT #SCS Cluster @ Sophia Antipolis
- CEEI (European Business and Innovation Center)
  #Acceleration programs #incubators @ Nice ÉcoVallée
- Innovagrasse
  #aroma #cosmetics #biotech @ Grasse
- Allianz Accelerator
  #bigdata #sportech @ Nice ÉcoVallée
- EIT Digital Accelerator
  #ICT #cloud #security #smart uses @ Sophia Antipolis
- The Village by Crédit Agricole accelerator
  #digital #energy #health #finance @ Sophia Antipolis
- Paca-Est incubator @ Nice ÉcoVallée and @ Sophia Antipolis

SUCCESSFUL STARTUPS & SPIN OFFS

FINANCE YOUR R&D WITH «THE MOST ATTRACTION R&D TAX POLICY IN THE WORLD» OECD

WRITE OFF >30% OF YOUR R&D EXPENSES UP TO €100M* WITH FRANCE'S RESEARCH TAX CREDIT

* AND AN ADDITIONAL 5% FOR ALL EXPENSES ABOVE €100M

NET TAX CREDIT PER COMPANY (for €11.33M R&D)

Source: Business France / a simulation by Taj Firm (Deloitte Touche Tohmatsu Limited 2011)
CHOOSE CÔTE D’AZUR: The place to be for companies that want it all!

Côte d’Azur offers premium offices with some of the most competitive rental prices in Europe - 4 times cheaper than Paris.

With over 5 million foreign tourists, 100,000 foreign residents, 1138 foreign companies, 21 international schools, and dozens of international media, Côte d’Azur promotes a truly multi-cultural environment.

Access premium office space at an affordable price

The world is only 30min from your office

Enjoy easy foreign interactions

Choose Côte d’Azur: The place to be for companies that want it all!